

# CV Patrik Michaelsen

## PERSONAL DETAILS

---

**Title:** Ph. D. (Psychology)

**Citizenship:** Swedish

**E-mail:** [patrik.michaelsen@gu.se](mailto:patrik.michaelsen@gu.se)

**Languages:** Swedish (native), English (fluent)

**Website:** [www.patrikmichaelsen.com](http://www.patrikmichaelsen.com)

**Year of Birth:** 1989

## EDUCATION

---

2016 - 2021	Ph.D. in Psychology, University of Gothenburg Dissertation: <i>Experiences and Perceptions of Default Nudges</i> ( <a href="https://gupea.ub.gu.se/handle/2077/69058">https://gupea.ub.gu.se/handle/2077/69058</a> )
2016	M.Sc. in Psychology, University of Gothenburg
2014	B.A. in Psychology, University of Gothenburg
2008 - 2014	Studies in moral philosophy, philosophy of art, music theory. University of Gothenburg, Uppsala University, Linnaeus University

## ACADEMIC EMPLOYMENT

---

2023-	Postdoctoral Researcher, Department of Political Science, University of Gothenburg
2022-2023	Lecturer in Psychology (approx. 15%, 6 months), University of Borås
2021-2022	Researcher: Gothenburg Research Institute (approx. 15%, 18 months); Department of Psychology (30%, 2 months), University of Gothenburg
2016 - 2021	Ph.D. Student at the Department of Psychology, University of Gothenburg
2016	Research Assistant Department of Psychology; Centre for Finance, School of Business, Economics and Law, University of Gothenburg

## LEAVE OF ABSENCE

---

Oct -21 to Mar -23	Parental leave. Totaling approx. 155 workdays (7.5 months full time)
--------------------	--

## RESEARCH

---

### Interests

Behavioural Public Policy; Nudging (ethics, transparency, welfare); Policy Acceptance;  
Environmental Politics; Judgment and Decision Making; Open Science

### Grants won in competition

Michaelsen, P. 2023-2025. *Psychological perspectives on evaluations of environmental policy interventions targeting individuals*. Funder: Formas - Swedish Research Council for Sustainable Development. 2.3 MSEK (approx. 200k €).

### Books

Michaelsen, P. & Sunstein, C. R. (2023). *Default nudges: From people's experiences to policymaking implications*. Palgrave Macmillan. [Link](#)

### Journal Articles & Book Chapters

#### *Selected work in progress*

Michaelsen, P., Andersson, Y., & Lindkvist, A. *Perceptions of default-nudged behavior*. Work in progress.

Michaelsen, P. *Valuing how people experience and perceive behavior change interventions*. Manuscript in preparation.

Sonsino, D., Michaelsen, P., Gärling, T., & Jansson, M. *The Sober Stance of Competent Investors*. Manuscript in preparation.

Michaelsen, P. & Luke, T. J. *When do policy interventions work best in the dark? A model of the influence of transparency on behavior*. Manuscript in preparation.

Michaelsen, P., Nyström, L., Luke, T. J., Johansson, L-O., & Hedesström, M. *Are Default Nudges Deemed Fairer when they are more Transparent? People's judgments depend on the circumstance of the evaluation*. Preprint available at <https://psyarxiv.com/5knx4/>

Hedesström, M., Luke, T. J., Michaelsen, P., Nyström, L., & Johansson, L-O. *What's the net benefit of a nudge? Exploring behavioral spillover from choosing a default*. Manuscript under review.  
Preprint: <https://psyarxiv.com/dq9em/>

## ***Consortium Projects***

*(Authorship granted but contribution smaller than standard journal article)*

Tierney, W. Clark, C., Uhlmann E.L., ... **Emotion Expression Forecasting Collaboration**. *(In preparation)*. Who respects an angry woman? A pre-registered reexamination of the relationships between gender, emotion expression, and status conferral

**Multi100 Team**. *(In preparation)*. Estimating reproducibility of published research (Not final title). Info: <https://osf.io/7snkz/>

## ***Published***

Jansson, M., Michaelsen, P., Sonsino, D., & Gärling, T. (2024). Non-professional and professional investors' trust in financial analysts' buy and sell recommendations and their impact on investments. *Review of Behavioral Finance*, 1-23. <https://doi.org/10.1108/RBF-07-2023-0191>

Michaelsen, P. (2024). Transparency and Nudging: An overview and methodological critique of empirical investigations. *Behavioural Public Policy*, 1-11. <https://doi.org/10.1017/bpp.2024.7>

Gärling, T., Michaelsen, P., & Gamble, A. (2022). Overspending on smartphone purchases among Swedish young adults. *Nordic Psychology*, 1-16. <https://doi.org/10.1080/19012276.2022.2085159>

Michaelsen, P., Nyström, L., Luke, T. J., & Hedesström, M. (2021). Downstream Consequences of Disclosing Defaults: Influences on Perceptions of Choice Architects and Subsequent Behavior. *Comprehensive Results in Social Psychology*, 5:1-3, 25-48. <https://doi.org/10.1080/23743603.2021.1983720>

Michaelsen, P., Johansson, L-O., & Hedesström, M. (2021). Experiencing default nudges: Autonomy, Manipulation and choice-satisfaction as judged by people themselves. *Behavioural Public Policy*, 1-23. <https://doi.org/10.1017/bpp.2021.5>

Gärling, T., Fang, D., Holmen, M., & Michaelsen, P. (2021). Fast and Slow Investments in Asset Markets: Influences on Risk Taking. *Journal of Behavioral Finance*, 22(1), 84-96. <https://doi.org/10.1080/15427560.2020.1747071>

Gärling, T., Fang, D., Holmén, M., & Michaelsen, P. (2020). Financial risk-taking related to individual risk preference, social comparison and competition. *Review of Behavioral Finance*, 1-16. <https://doi-org/10.1108/RBF-11-2019-0153>

Gärling, T., Michaelsen, P., Gamble, A. (2020). Young adults' borrowing to purchases of desired consumer products related to present-biased temporal discounting, attitude towards borrowing and financial involvement and knowledge. *International Journal of Consumer Studies*, 44, 131– 139. <https://doi.org/10.1111/ijcs.12552>

Gamble, A., Gärling, T., & Michaelsen, P. (2019) Young Adults' Attitudes Toward Borrowing, In J. Carlsson Hauff, T. Gärling, & T. Lindblom (Eds.) *Indebtedness in Early Adulthood: Causes and Remedies* (pp. 65-87). Palgrave Macmillan.

Gamble, A., Gärling, T., & Michaelsen, P. (2019). Young Adults' Consumption Desires, Feelings of Financial Scarcity and Borrowing, In J. Carlsson Hauff, T. Gärling, & T. Lindblom (Eds.) *Indebtedness in Early Adulthood: Causes and Remedies* (pp. 89-108). Palgrave Macmillan.

## **Invited Presentations**

University of Turku, Climate Nudge project (2024).

Vrije University, Graduate Course on Behavioral Public Policy (2024).

University of Urbino, Centre for Ethics, Politics and Society (2022).

Stockholm School of Economics, Department of Marketing and Strategy (2022).

University of Vienna, Environmental Psychology Team (2021).

Linköping University, Judgment, Emotion, Decision & Intuition (JEDI) Lab (2021).

University of Pennsylvania, Center for Social Norms & Behavior Dynamics, "NoBeC seminar series" (2021).

## **Conference Presentations**

(End of document)

## PROFESSIONAL MEMBERSHIPS

---

2023-	Centre for Environmental Political Studies (CEPS, <a href="#">link</a> ), Department of Political Science, University of Gothenburg
2021-	International Behavioural Public Policy Association ( <a href="#">link</a> )
2021-	Ambassador for the Centre for Open Science ( <a href="#">link</a> )
2020-	Open Science Community Sweden ( <a href="#">link</a> )
2018-	Centre for Collective Action Research ( <a href="#">link</a> )
2016-	Society for Judgment and Decision Making (SJDM; <a href="#">link</a> )
2017-2021	Environmental Psychology Unit (EPU; <a href="#">link</a> ), Department of Psychology, University of Gothenburg.
2016-2021	Judgment, Decision Making and Social Psychology (JDMS; <a href="#">link</a> ), Department of Psychology, University of Gothenburg.

## PROFESSIONAL SERVICE

---

Ad hoc reviewer	<i>Behavioural Public Policy, Journal of Behavioral Decision Making, Journal of Economic Psychology, Political Studies Review, British Journal of Social Psychology, Scientific Reports, Humanities and Social Sciences Communications</i>
-----------------	--

## DEPARTMENTAL DUTIES (Selection)

---

2019 - 2020, 2018 - 2019	Chairperson of The Doctoral Council at The Faculty of Social Sciences. Two terms (å 1 academic year).
2017 - 2018	Doctoral student representative on the Faculty of Social Science's Head of Departments Council
2020 - 2021, 2019 - 2020, 2018 - 2019	Chairperson of The Doctoral Council at The Department of Psychology. Three terms (å 1 academic year).
2018-2021	Doctoral student representative in Working Group for Strategic Recruitment, Department of Psychology

## TEACHING EXPERIENCE

---

2018-2024      Taught and supervised cognitive and social psychology (decision making, behavior change), environmental politics and behavior, research methods, and open science practices.

*Total teaching hours (incl. admin): approx. 1500h.*

### *Supervision*

---

2018-2024      Co-supervised master theses in Psychology (3) and Political Science (4). Topics: judgement and decision making, behavioral public policy, environmental politics and behavior.

2019 – 2020      Supervised 3 master's students for 3 semesters as part of a *Research Practicum*

2018 - 2020      Main supervisor of Associate researcher in research project

### *Completed higher ed. courses*

---

Teaching and Learning in Higher Education 2 ("PIL102"), 5 HEC. University of Gothenburg.

Teaching and Learning in Higher Education 1 ("HPE101"), 5 HEC. University of Gothenburg.

## Conference Presentations

- Sonsino, D., Michaelsen, P., Gärling, T., & Jansson, M. (2024). *The sober outlook of competent investors – A framed-field experiment in times of volatile markets*. Presentation to be given at the Behavioral Finance Working Group Conference. London: 6-7 June 2024.
- Yehle, L., Michaelsen, P., Harring, N., & Jagers, S. C. (2024). *Environmental Policy Justification Effects on Policy Acceptance*. Presentation to be given at the Nordic Environmental Social Science Conference (NESS). Turku: 4-6 June 2024.
- Michaelsen, P., & Luke, T. J. (2024). *When do policy interventions work best in the dark? A model of the influence of transparency on behavior*. Presentation given at the Behavioural Public Policy workshop, National University of Singapore, Singapore: 15-16 April.
- Michaelsen, P. (2023). *Psychological Perspectives on Evaluations of Green Policy Interventions*. Presentation given at the 38<sup>th</sup> annual meeting of the Swedish Area Group in Environmental Psychology (SAGEP). Uppsala: 6-7 November.
- Sonsino, D., Michaelsen, P., Gärling, T., & Jansson, M. (2023). *The sober outlook of competent investors – A framed-field experiment in times of volatile markets*. Presentation given at the 15<sup>th</sup> Nordic Conference on Behavioral and Experimental Economics. Lund: 29-30 September 2023.
- Michaelsen, P., Andersson, Y., & Lindkvist, A. (2023). *Do common behavior change interventions make people appear less competent and accountable for their actions?* Presentation given at the 2<sup>nd</sup> International Behavioural Public Policy Conference. Chapel Hill: 6-8 September 2023.
- Jansson, M., Michaelsen, P., Sonsino, D., & Gärling, T. (2023) *Non-professional and professional investors' trust in financial analysts' buy and sell recommendations and their impact on investments*. Presentation given at the Behavioral Finance Working Group 16<sup>th</sup> International Conference. London: 12-13 June 2023.
- Michaelsen, P. (2023). Why people's experiences of policy interventions matter – and might encourage the use of nudges. Presentation given as part of the symposium *Fair nudges: how to design choice arrangements supporting people to make their own decisions*, organized by D.T.D de Ridder. Presentation given at the International Convention of Psychological Science. Brussels: 9-11 March 2023.
- Michaelsen, P., Nyström, L., Luke, T. J., Johansson, L-O., Hedesström, M. (2022). *How increased transparency affects the effectiveness of opt-out default interventions – and people's experiences and perceptions of being subjected to them*. Presentation given at the 1<sup>st</sup> International Behavioural Public Policy Conference. London: 7-10 September 2022.
- Michaelsen, P. (2021). *On Why We Should Care about People's Experiences and Perceptions of Behavior Change Interventions*. Presentation given at the 6th Annual Center for Collective Action Research Conference. Gothenburg: 17-18 June 2021.
- Andersson, Y., Luke, T. J., & Michaelsen, P. (2021). *Can Nudging Green Behaviour Damage People's Motivation to Engage in It?* Presentation given at the 6th Annual Center for Collective Action Research Conference. Gothenburg: 17-18 June 2021.
- Michaelsen, P., Andersson, Y., Lindkvist, A., & Olsson, L. (2020). *In a future nudge dystopia, people may be perceived as less competent and accountable for their actions*. Poster presented at the 41st Annual Conference of the Society for Judgment and Decision Making. Virtual: 9-12 December.
- Michaelsen, P., Nyström, L., Luke, T. J., Johansson, L-O., Hedesström, M. (2019). *Downstream consequences of disclosing nudges: How increased transparency affects the effectiveness and perceptions of interventions*.

- Presentation given at the 40th Annual Conference of the Society for Judgment and Decision Making. Montreal: 15-18 November 2019.
- Luke, T.J., Ask, K., Nyström, L., & Michaelsen, P. (2019). *The Claim that Confidence Can Predict Accuracy in Deception Detection is Premature*. Poster presented at the 40th Annual Conference of the Society for Judgment and Decision Making. Montreal: 15-18 November 2019.
- Nyström, L., Michaelsen, P., Luke, T. J., & Hedesström, M. (2019). *Increasing transparency may improve net effects of default nudges*. Poster presented at the 40th Annual Conference of the Society for Judgment and Decision Making. Montreal: 15-18 November 2019.
- Hedesström, M., Michaelsen, P., Nyström, L., Luke, T. J., Johansson, L-O. (2019). *A demonstration of positive nudge-induced behavioral spillover*. Poster presented at the 40th Annual Conference of the Society for Judgment and Decision Making. Montreal: 15-18 November 2019.
- Michaelsen, P. (2019). *Does transparency solve the ethical problems of subtle behavioral interventions?* Presentation given at the 4th Annual Center for Collective Action Research Conference. Gothenburg: 18-19 June 2018.
- Michaelsen, P. (2018). *Do nudges respect autonomy? The people's perspective*. Presentation given at the 3rd Annual Center for Collective Action Research Conference. Gothenburg: 18-19 June 2018.
- Michaelsen, P., Bergquist, M., Nilsson, A., Johansson, L-O., Schultz, P. W., & Hedesström, M. (2018). *Influencing behavioral spillover from nudges through feedback*. Poster presented at the 39th Annual Conference of the Society for Judgment and Decision Making. New Orleans: 16-19 November 2018.
- Gärling, T., Michaelsen, P., & Gamble, A. (2018). *Factors influencing young adults' choices of method of paying for smartphones*. Presentation given at the SABE/IAREP Conference. London: 19-22 July 2018.
- Gärling, T., Fang, D., Holmen, M., & Michaelsen, P. (2017). *Financial risk taking related to individual risk preference, social comparison, and competition*. Presentation given at the Behavioral Finance Working Group Conference. London: 12-13 June 2017.
- Michaelsen, P., Johansson, L-O., & Hedesström, M. (2017). *Experiencing Nudges: Choice Autonomy, Situational Intrusion and Choice Satisfaction as Judged by People Themselves*. Poster presented at the 38th Annual Conference of the Society for Judgment and Decision Making. Vancouver: 10-13 November 2017.
- Michaelsen, P., Hedesström, M., & Johansson, L-O. (2017). *Environmental, Autonomous and Satisfied: Experimental Evidence for Positive Experiences of Green Nudges*. Presentation given at the 32nd annual meeting of the Swedish Area Group in Environmental Psychology (SAGEP). Uppsala: 6-7 November.
- Gärling, T., & Michaelsen, P. (2016). *From desire to despair: Scarcity mindset and young adults' borrowing to purchases of consumer products*. Presentation given at the SABE/IAREP Conference: Behavioural insights in research and policy making. Wageningen University, 8-10 July 2016.